

North American
CharterSM Plus

Fixed Index Annuity



Annuity

Retirement.

For many people, retirement is viewed as a time of rest and reflection. They have worked hard and planned diligently to ensure retirement is not “the end” but instead a new beginning. Offices and work schedules are to be replaced with road trips and clear calendars.

Others, however, are seeing retirement in a different light. Multiple recessions, an uncertain Social Security future and a daily fluctuating market have created doubt about retirement readiness.

“Will I have enough money to retire comfortably?”

“Is there a chance I could outlive my assets?”

“How can I have growth potential on my assets without riding the ups and downs of the market?”

Do any of these questions look familiar? Many consumers are searching for the same thing – growth potential with downside protection. While they may give up achieving the highest growth potential, they also assure themselves some level of guarantees for stability.

North American Company for Life and Health Insurance® builds annuity solutions designed around one purpose – *helping clients reimagine their retirement with confidence and optimism.*



Experience the North American CharterSM Plus

The North American Charter Plus is a flexible premium, fixed index annuity that offers you growth potential for your retirement assets but also protection from losses due to downside market fluctuations. Key features include:

PREMIUM BONUS

Upfront premium bonus to give your retirement savings a jumpstart. This premium bonus may vary depending on your initial premium amount when your contract is issued.

INTEREST CREDITING

Fixed and index account options offer upside potential without downside market risk.

LIQUIDITY OPTIONS

Provides access to your accumulation value when you need it most.

The North American Charter Plus fixed index annuity allows you to benefit from the advantages that a fixed annuity offers such as:

Tax-Deferral

Tax-deferred growth allows your money to grow faster because you earn interest on dollars that would otherwise be paid in taxes. Your premium earns interest, the interest compounds within the contract and the money you would have paid in taxes earns interest.

Under current law, annuities grow tax-deferred. An annuity is not required for tax-deferral in qualified plans. Annuities may be subject to taxation during the income or withdrawal phase.

May Avoid Probate

By naming a beneficiary, you may minimize the delays, expense and publicity often associated with probate. Your designated beneficiary receives death proceeds in either a lump sum or a series of payments.

Please consult with and rely on your own legal or tax advisor.

Death Benefit

North American will pay out, as the death benefit, the accumulation value to your beneficiary upon the death of the annuitant or an owner provided no payout option has been elected. Your beneficiary may choose to receive the payout in either a lump sum or a series of income payments. If joint annuitants are named, the death benefit will be paid on the death of the second annuitant. If joint owners are named, the death benefit will be paid on the death of the first owner.

Lifetime Income

Through your election of an annuity payout option, North American can provide you with a guaranteed income stream with the purchase of your tax-deferred annuity. You have the ability to choose from several different annuity payout options, including life or a specified period. Once a payout option is elected it cannot be changed and all other rights and benefits under the annuity end.

See product details sheet for more information regarding annuity payout options.



Building a Foundation

The North American Charter Plus provides a solid foundation for your retirement assets through an immediate premium bonus and a few key contract values to give your savings a boost.

PREMIUM BONUS

To get a head start on your retirement savings, North American credits you a premium bonus. The premium bonus is credited to your accumulation value upon issue and is applied to the accumulation value when additional premiums are received during the first seven years. It is important to note that the premium bonus, as part of the full accumulation value, is paid out upon death.

Products that have premium bonuses may offer lower credited interest rates, lower index cap rates, lower participation rates and/or greater index margins than products that don't offer a premium bonus. Over time and under certain scenarios the amount of the premium bonus may be offset by lower credited interest rates, lower index cap rates, lower participation rates and/or greater index margins.

See the product details sheet for more information on the premium bonus percentage applied to your initial premium.

CONTRACT VALUES

Accumulation Value

The accumulation value is 100% of premium, plus any applicable premium bonus, allocated to the fixed and index accounts, plus any fixed or index account interest earned. It will be reduced by the amount of any withdrawals, but cannot decrease due to negative index performance.

Surrender Value

The surrender value is the amount that is available at the time of surrender. The surrender value is equal to the accumulation value, subject to market value adjustment, less applicable surrender charges, premium bonus recapture, and state premium taxes (where applicable). The surrender value will not be less than 87.5% of all premiums; less any partial surrenders (after market value adjustment, reductions for surrender charges and premium bonus recapture); accumulated at 1.00%.

The surrender value will never be less than the minimum requirements set forth, at the time of issue, in the state where the contract is delivered.

For detailed information on charges incurred if the contract is surrendered, see the surrender charge section on the product details sheet.

Did You Know - SUBSEQUENT PREMIUMS

All subsequent premiums will initially be credited a fixed interest rate. We will declare this interest rate for each subsequent premium at the time that subsequent premium is received. The interest rate applicable to each subsequent premium is guaranteed until the end of the contract year. On each contract anniversary, North American will allocate any premiums received since the prior contract anniversary among the accounts, according to your most recent instructions.





Growth Potential

CHOOSE YOUR OPTIONS

You have total control over how your initial premium is allocated between our fixed account or index accounts.

Fixed Account

North American Charter Plus provides a fixed account that offers a fixed interest rate that is guaranteed for the first contract year. The fixed interest rate is declared at the company's discretion each year thereafter, but will never be less than the minimum guaranteed rate provided by your contract.

Choose Your Index Options

While your premium is protected from downside market risk, the North American Charter Plus also provides the opportunity to take advantage of potential market upswings with its indexing options in which to allocate your premium. These index crediting methods allow you to select from several different indices noted in the index options chart. Each of these index account options performs differently in various market scenarios. You have the option to choose from several crediting methods.

- Annual Point-To-Point with Index Cap Rate
- Annual Point-to-Point with Index Margin
- Annual Point-to-Point with Participation Rate
- Two-Year Point-to-Point with Index Margin
- Monthly Point-to-Point with Index Cap Rate
- Daily Average with Index Margin

See product details sheet for more information regarding crediting methods and underlying indices.

Refer to the "How it Works-Crediting Methods and Index Options" brochure for more information on the differences.

Did You Know - TRANSFER OPTIONS

You may elect to transfer your values between the fixed account and index account options. You may also elect to transfer between crediting methods within the index account options on an annual basis for all annual crediting method options or every two years for the two-year point-to-point crediting method. Transfers are not allowed until your first contract anniversary for money allocated to the annual options and until your second contract anniversary for money allocated to the two-year point-to-point option. Based on current tax laws, these transfers between options will not be taxable or subject to surrender penalties.

ANNUAL & TWO-YEAR RESET

The annual and two-year resets allow an interest credit, if any, to be added to the index account at the end of each index term. That amount, when added, becomes "locked-in" because it can not be taken away due to negative index performance. The "locked-in" interest credit will be added to the accumulation value, giving you the advantage of compounding in subsequent years.

This feature also resets your starting index point each new index term. Annual and two-year reset can be a benefit when the index experiences a severe downturn during the term because at the beginning of the next term, you can take advantage of any gains from that point forward.

Without this feature, you would have to wait for the index to climb to its original level before any gains could be realized.

Accessing Your Money

With North American Charter Plus, you can access your money in a number of different ways, depending on when it may be needed.

Penalty-Free Withdrawals

After the first contract anniversary, a penalty-free withdrawal (also known as a penalty-free partial surrender), of up to 10% of the accumulation value may be taken each year. After the surrender charge period, surrender charges, premium bonus recapture and a market value adjustment no longer apply to any withdrawals.

Annuity Payout Options

Upon annuitization, North American Charter Plus offers a variety of income options to suit the needs of annuitants, from just a certain number of years, to a lifetime income option. Once a payout option is elected and annuity payments begin, all other rights and benefits under the annuity end.

See the product details sheet for more information on annuity payout options.

Surrender Charges

Surrender charges generally allow the company to invest in longer-term assets and credit higher yields than possible with a similar annuity of shorter term. During the surrender charge period, a surrender charge is assessed on any amount withdrawn, whether as a partial or full surrender, that exceeds the penalty-free amount and may result in a loss of premium. Additional premiums deposited into existing contracts will maintain the surrender charge schedule set forth at policy issue date. Certain payout options may incur a surrender charge and premium bonus recapture (if applicable). Market Value Adjustments apply during the surrender charge period.

See the surrender charge schedule which details the declining charges on the product details sheet. A surrender during the surrender charge period could result in a loss of premium. Surrender charge structure may vary by state. Consult the product details sheet and the annuity disclosure statement for details specific to your state.

Market Value Adjustment

Your Contract also includes a market value adjustment feature—which may decrease or increase your surrender value depending on the change in the index value of the market value adjustment external index since your annuity purchase. Due to the mechanics of a market value adjustment, surrender values generally decrease as the market value adjustment external index rises or remains constant. When the market value adjustment external index decreases enough over time, the surrender value generally increases. However, the market value adjustment is limited to the surrender charge or the interest credited to the accumulation value.

This adjustment is applied only during the market value adjustment period to surrenders exceeding the applicable penalty-free allowance.

See the “Understanding the Market Value Adjustment With External Index” brochure for more information.

Premium Bonus Recapture Provision

A premium bonus will be credited on premium received during the first seven contract years. During the surrender charge period, withdrawals in excess of the penalty-free allowance or a full surrender will incur a premium bonus recapture. This is in addition to any applicable surrender charges and/or market value adjustments. This recapture schedule is set at issue and applies to the total premium bonus.

See the premium bonus recapture schedule which details the declining percentages on the product details sheet.



The Road Ahead

For many, finding new sources of supplemental retirement income is no longer a luxury but a necessity. Fixed index annuities have become an attractive option to many retirees and pre-retirees as they begin to prepare for the road ahead. North American seeks to provide fixed index annuity solutions that offer you a solid foundation for a confident retirement. Talk to your licensed insurance professional about how a North American fixed index annuity can be customized to fit your unique needs, including the option of additional riders.

Protect Your Assets and Those You Love with an Industry Leader

North American Company for Life and Health Insurance® is a leading insurance company in the U.S. Throughout our 100+ year history, we've focused on providing growth, income, and financial protection to the clients we serve. Our insurance and annuity products have consistently provided value to our clients - in all types of market and economic environments.

For nearly 30 years, North American has continued to earn high ratings, based on our financial strength, operating performance, and ability to meet obligations to our policyholders and contract holders. North American currently holds the following ratings:

A.M. Best	A+ (Superior) [*]	2nd highest out of 15 categories	A.M. Best is a large third-party independent reporting and rating company that rates an insurance company on the basis of the company's financial strength, operating performance, and ability to meet its obligations to contract holders.
Standard & Poor's Corporation	A+ (Strong) [§]	5th highest out of 22 categories	Standard & Poor's Corporation is an independent third-party rating firm that rates on the basis of financial strength.

The North American Charter Plus Annuity builds on and expands upon the portfolio of products that are available through North American Company for Life and Health Insurance.

* A.M. Best rating affirmed on June 3, 2015. For the latest rating, access www.ambest.com.

° Awarded to North American as part of Sammons Financial Group, which consists of Midland National® Life Insurance Company and North American Company for Life and Health Insurance®.

§ Standard and Poor's rating assigned February 26, 2009 and affirmed on July 2, 2015.

Ratings shown reflect the opinions of the rating agencies and are not implied warranties of the company's ability to meet its financial obligations. Ratings are current as of the date of this brochure.

The North American Charter™ Plus is issued on form NC/NA1007A (certificate/contract), AE576A, AE577A, AE578A, AE580A.PB, AE581A, AE582A, AE583A, AE584A, AE585A, AE586A and AE587A (riders/endorsements) or appropriate state variation by North American Company for Life and Health Insurance®, West Des Moines, IA. This product, its features and riders may not be available in all states.

Premium taxes: Accumulation Value and Surrender Value will be reduced for premium taxes as required by the state of residence.

Fixed Index Annuities are not a direct investment in the stock market. They are long term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. They may not be appropriate for all clients.

Special Notice Regarding The Use Of A Living Trust As Owner Or Beneficiary Of This Annuity.

The use of living trusts in connection with an annuity contract can be a valuable planning mechanism. However, a living trust is not appropriate when mass-produced in connection with the sale of an insurance product. We strongly suggest you seek the advice of your qualified legal advisor concerning the use of a trust with an annuity contract.

Neither North American, nor any agents acting on its behalf, should be viewed as providing legal, tax or investment advice. Consult with and rely on a qualified advisor. Under current law, annuities grow tax deferred. Annuities may be subject to taxation during the income or withdrawal phase. The tax-deferred feature is not necessary for a tax-qualified plan. In such instances, you should consider whether other features, such as the Death Benefit, lifetime annuity payments, and any other features make the Contract appropriate for your needs.

This brochure is not complete and must be presented with the Product Details sheet that describes issue ages, surrender charges, riders, and more.



Annuity

4350 Westown Parkway
West Des Moines, IA 50266
www.NorthAmericanCompany.com

Not FDIC/NCUA Insured	Not a Deposit Of A Bank	Not Bank Guaranteed
May Lose Value	Not Insured By Any Federal Government Agency	

Product Details for Texas

ISSUE AGES	Available issue ages 0-79 (Qualified and Non-Qualified)										
MINIMUM PREMIUM	Flexible Premium, \$20,000 non-qualified and qualified (\$50/month TSA Salary Reduction)										
SURRENDER CHARGE SCHEDULE	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11+
	9%	8.5%	7.5%	6.5%	5.5%	4.5%	3.5%	3%	2%	1%	0%
PREMIUM BONUS	5% - \$20,000-\$74,999 Premium or \$50/month TSA Salary Reduction 7% - \$75,000+ Premium Premium Bonus is applied to all premium payments received during first 7 contract years Products that have premium bonuses may offer lower credited interest rates, lower Index Cap Rates, lower Participation Rates and/or greater Index Margins than products that don't offer a premium bonus. Over time and under certain scenarios the amount of the premium bonus may be offset by the lower credited interest rates, lower Index Cap Rates, lower Participation Rates and/or greater Index Margins.										
	PREMIUM BONUS RECAPTURE A premium bonus will be credited on premium received during the first seven contract years. During the surrender charge period, withdrawals in excess of the penalty-free allowance or a full surrender will incur a premium bonus recapture.										
PREMIUM BONUS RECAPTURE	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11+
	90%	85%	80%	70%	60%	50%	40%	30%	20%	10%	0%
The premium bonus is not recaptured in the event of death of the Annuitant. No premium bonus recapture will occur on any penalty-free withdrawal amount or under the Nursing Home Confinement Waiver.											
ANNUITY PAYOUT OPTIONS	Should you decide to receive an income from your annuity after the surrender charge period, you will have several income options from which to choose. Annuity payout options are a benefit of deferred annuities, but are not a requirement with the NAC Charter Plus 10. Once a payout option is elected it cannot be changed and all other rights and benefits under the annuity end.					With the exception of Life Income options, income options are available for: <ul style="list-style-type: none"> • A minimum of 5 years, or • A maximum of 20 years. The following options are available: <ul style="list-style-type: none"> • Income for a Specified Period • Income for a Specified Amount • Life Income with a Period Certain • Life Income • Joint and Survivor Life Income 					
	OTHER Market Value Adjustment: Includes a Market Value Adjustment which may decrease or increase Surrender Value depending on the change in the Index Value of the Market Value Adjustment External Index since purchase. See brochure for further details. Penalty-Free Withdrawals: After the first contract anniversary, a penalty-free withdrawal (also known as a Penalty-Free Partial Surrender), of up to 10% of the Accumulation Value may be taken each year. After the Surrender Charge period, Surrender Charges, Premium Bonus Recapture, and a Market Value Adjustment no longer apply to any withdrawals. Transfers: After the first contract year and on an annual basis for all Annual Crediting Methods, or after the second contract year and every two years for the Two-Year Point-to-Point Crediting Method, you may elect to transfer between crediting methods and Index Account options, including the fixed account. Nursing Home Confinement Waiver: You can withdraw up to 100% of your annuity's Accumulation Value without Surrender Charges or Market Value Adjustment, if you are confined to a qualified care facility, for at least 90 consecutive days any time after the first contract year. You cannot be confined at the time your contract is issued. This waiver is automatically included with your annuity at no additional charge. If joint annuitants are named on the annuity, waiver will apply to the first annuitant who qualifies for the benefit. Other riders may apply, ask for details.										

Not FDIC/NCUA Insured	Not A Deposit Of A Bank	Not Bank Guaranteed
May Lose Value	Not Insured By Any Federal Government Agency	

North American Charter Plus 10 Product Details for Texas

Diversify Your Premium Among the Following Index Account Options

	Daily Average (Subject to an Index Margin)	Monthly Point-to-Point (Subject to an Index Cap Rate)	Annual Point-To-Point (Subject to an Index Cap Rate)	Annual Point-To-Point (Subject to an Index Margin)	Annual Point-To-Point (Subject to a Participation Rate)	Two-Year Point-to-Point (Subject to an Index Margin)
How is interest credit calculated?	Averaged sum of daily index values	Sum of monthly change in index values	Annual change in index values	Annual change in index values	Annual change in index values	Two-year change in index values
When is interest credit calculated/credited?	Annually	Annually	Annually	Annually	Annually	Every two years
When is the Index Cap Rate, Index Margin and/or Participation Rate applied?	Annually For Index Margin	Monthly For Index Cap Rate	Annually For Index Cap Rate	Annually For Index Margin	Annually For Participation Rate	Every two years For Index Margin*
When can the Index Cap Rate, Index Margin and/or Participation Rate change?	Annually For Index Margin	Annually For Index Cap Rate	Annually For Index Cap Rate	Annually For Index Margin	Annually For Participation Rate	At the beginning of each 2-year term For Index Margin
Index Availability <i>NOTE: Past Index performance is not intended to predict future performance and the Index does not include dividends.</i>	• S&P 500®	• S&P 500® • Nasdaq-100®	• S&P 500®	• S&P 500® Low Volatility Daily Risk Control 5% Index	• S&P 500®	• S&P 500® Low Volatility Daily Risk Control 8% Index

*For the Two-Year Point-to-Point, the declared annual Index Margin is multiplied by two when it is applied at the end of each two-year term.

The North American Charter Plus 10 Offers A Variety Of Index Options Including

S&P 500® Index	This index has been widely regarded as the best single gauge of the large cap U.S. equities market since the index was first published in 1957. The index includes 500 leading companies in leading industries of the U.S. economy.
S&P 500® Low Volatility Daily Risk Control 5% Index	The S&P 500® Low Volatility Daily Risk Control 5% Index strives to create stable performance through managing volatility (i.e. risk control) on the S&P 500 Low Volatility Index. The S&P 500 Low Volatility Index measures performance of the 100 least volatile stocks in the S&P 500. The index adds an element of risk control by applying rules to allocate between stocks, as represented by the S&P 500 Low Volatility Index, and cash. The Index is managed to a 5% volatility level.
S&P 500® Low Volatility Daily Risk Control 8% Index	The S&P 500® Low Volatility Daily Risk Control 8% Index strives to create stable performance through managing volatility (i.e. risk control) on the S&P 500 Low Volatility Index. The S&P 500 Low Volatility Index measures performance of the 100 least volatile stocks in the S&P 500. The index adds an element of risk control by applying rules to allocate between stocks, as represented by the S&P 500 Low Volatility Index, and cash. The Index is managed to an 8% volatility level.
Nasdaq-100® Index	The Nasdaq-100® index includes 100 of the largest domestic and international non-financial securities listed on The Nasdaq Stock Market based on market capitalization. The index reflects companies across major industry groups including computer hardware and software, telecommunications, retail/wholesale trade and biotechnology.

(Continued)

North American Charter Plus 10 Product Details for Texas

Crediting Methods

Daily Average with Index Margin	Daily Average	This method for determining any Interest Credit uses a Daily Average calculation to determine a percentage gain or loss in the Index Value during your reset period. This is done by comparing the difference between the Index Value on the first day of the contract year and the Daily Average Index Value during the year (usually 252 trading days), subject to an Index Margin. The Interest Credit will never be less than zero.
	Index Margin	Once a gain has been calculated using the Daily Average Index Account option, an Index Margin is subtracted. The Index Margin is guaranteed for the first year, but can be changed each year thereafter at the Company's discretion. The Index Margin is set in advance each contract year, however at no time will it be greater than the maximum Index Margin for the Daily Average Index Account.
Annual Point-To-Point with: • Index Margin; or • Index Cap Rate; or • Participation Rate	Annual Point-To-Point	This calculation method measures the change in index value using two points in time; the beginning index value and the ending index value for that year. Index linked gains are calculated based on the difference between these two values. The index change, if any, is then subject to an Index Margin, Index Cap Rate, and/or Participation Rate. The annual Interest Credit will never be less than zero.
	Index Margin	Once a gain has been calculated using the Annual Point-to-Point With Margin Index Account option, an Index Margin is subtracted. The Index Margin is guaranteed for the first year, but can change each year thereafter at the Company's discretion. The Index Margin is set in advance each contract year, however at no time will it be greater than the maximum Index Margin for the Annual Point-to-Point Index Account.
	Index Cap Rate	Your annuity applies an Index Cap Rate, or upper limit, to calculate your Interest Credits each year applied to the Annual Point-to-Point With Cap Index Account option. This cap is applied annually and may change annually. It is declared on the contract anniversary and is guaranteed for that year. The Index Cap Rate is set at the Company's discretion. However, at no time will this cap ever fall below the minimum guaranteed Index Cap Rate set for the Annual Point-to-Point Index Account.
	Participation Rate	Once a gain has been calculated using the Annual Point-to-Point Index Account option, a Participation Rate is applied. The Participation Rate is a percentage that is multiplied by the gain at the end of the contract year and is used to determine the Interest Credit to your contract. The Participation Rate is guaranteed for the first contract year, and can change each year thereafter on the contract anniversary. The Participation Rate is declared each year at the Company's discretion. However, at no time will this rate every fall below the minimum guaranteed Participation Rate set for the Annual Point-to-Point Index Account.
Monthly Point-to-Point with Index Cap Rate	Monthly Point-to-Point	This method for determining any Interest Credit uses the monthly changes in the Index Value, subject to a monthly Index Cap Rate. The Interest Credit is credited annually and is based on the sum of all the monthly percentage changes in the index value—which could be positive or negative. On each contract anniversary, these monthly changes, each not to exceed the monthly Index Cap Rate, are added together to determine the Interest Credit for that year. Negative monthly returns have no downside limit and will reduce the Interest Credit, but the Interest Credit will never be less than zero.
	Index Cap Rate	Your annuity applies a monthly Index Cap Rate, or upper limit, to calculate your Interest Credits each year for the Monthly Point-to-Point. This cap is applied monthly and may change annually. The Index Cap Rate will be declared on each contract anniversary and is guaranteed for that year. The Index Cap Rate is set at the Company's discretion, however, at no time will this cap ever fall below the minimum guaranteed Index Cap Rate set for the Monthly Point-to-Point Index Account.
Two-Year Point-to-Point with Index Margin	Two-Year Point-to-Point	This calculation method measures the change in index value using two points in time; the beginning index value and the ending index value for that two-year term. Index linked gains are calculated based on the difference between these two values. The index growth, if any, is then subject to an Index Margin. The annual Interest Credit will never be less than zero.
	Index Margin	Once a gain has been calculated using the Two-Year Point-to-Point Index Account option, the annual Index Margin is multiplied by two (which is the term length) and is subtracted from the gain. An annual Index Margin is set at the beginning of each two-year term and is guaranteed for that term. The Index Margin can change at the start of each new two-year term at the Company's discretion, however at no time will it be greater than the maximum Index Margin for the Two-Year Point-to-Point Index Account.
Fixed Account	Premium allocated to the Fixed Account will be credited interest at a declared Fixed Account interest rate and is credited daily. The initial premium interest rate is guaranteed for the first contract year. For each subsequent contract year, we will declare, at our discretion, a Fixed Account interest rate that will apply to the amount allocated to the Fixed Account as of the beginning of that contract year. A declared Fixed Account Interest rate will never fall below the minimum guaranteed fixed account interest rate.	

Ask your sales representative for the current rates and minimum Index Cap Rates, maximum Index Margins, minimum Participation Rate and Fixed Account interest rate.

Product Details for Texas

The North American CharterSM Plus 10 is issued in Texas on form NA1007A42 (contract), AE576A, AE577A42, AE578A, AE580B.PB, AE581A, AE582A, AE583A, AE584A, AE585A, AE586A and AE587A42 (riders/endorsements) by North American Company for Life and Health Insurance[®], West Des Moines, IA.

Fixed Index Annuities are not a direct investment in the stock market. They are long term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. Although Fixed Index Annuities guarantee no loss of premium due to market downturns, deductions from your Accumulation Value for additional optional benefit riders could under certain scenarios exceed interest credited to your Accumulation Value, which would result in loss of premium. They may not be appropriate for all clients.

Special Notice Regarding The Use Of A Living Trust As Owner Or Beneficiary Of This Annuity.

The use of living trusts in connection with an annuity contract can be a valuable planning mechanism. However, a living trust is not appropriate when mass-produced in connection with the sale of an insurance product. We strongly suggest you seek the advice of your qualified legal advisor concerning the use of a trust with an annuity contract.

Premium Bonus

Products that have premium bonuses may offer lower credited interest rates, lower Index Cap Rates, lower Participation Rates and/or greater Index Margins than products that don't offer a premium bonus. Over time and under certain scenarios the amount of the premium bonus may be offset by the lower credited interest rates, lower Index Cap Rates, lower Participation Rates and/or greater Index Margins.

Neither North American, nor any agents acting on its behalf, should be viewed as providing legal, tax or investment advice. Consult with and rely on a qualified advisor. Under current law, annuities grow tax deferred. Annuities may be subject to taxation during the income or withdrawal phase. The tax-deferred feature is not necessary for a tax-qualified plan. In such instances, you should consider whether other features, such as the Death Benefit, lifetime annuity payments, and any other features make the Contract appropriate for your needs.

Withdrawals taken prior to age 59 1/2 may be subject to IRS penalties.

The "S&P 500[®]", "S&P 500[®] Low Volatility Daily Risk Control 5% Index", and "S&P 500[®] Low Volatility Daily Risk Control 8% Index" are products of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and have been licensed for use by North American ("the Company"). Standard & Poor's[®] and S&P[®] are registered trademarks of Standard & Poor's Financial Services LLC ("S&P") and Dow Jones[®] is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"). The trademarks have been licensed to SPDJI and have been sublicensed for use for certain purposes by the Company. North American Charter Plus 10 ("Product") is not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, any of their respective affiliates (collectively, "S&P Dow Jones Indices"). S&P Dow Jones Indices does not make any representation or warranty, express or implied, to the owners of the North American Charter Plus 10 or any member of the public regarding the advisability of investing in securities generally or in this Product particularly or the ability of these Indices to track general market performance. S&P Dow Jones Indices only relationship to North American with respect to these Indices is the licensing of the Index and certain trademarks, service marks and/or trade names of S&P Dow Jones Indices and/or its licensors. The Indices are determined, composed and calculated by S&P Dow Jones Indices without regard to North American or the Product. S&P Dow Jones Indices has no obligation to take the needs of the Company or the owners of this Product into consideration in determining, composing or calculating these Indices. S&P Dow Jones Indices is not responsible for and have not participated in the determination of the prices, and amount of North American Charter Plus 10 or the timing of the issuance or sale of this Product or in the determination or calculation of the equation by which the Product is to be converted into cash, surrendered or redeemed, as the case may be. S&P Dow Jones Indices has no obligation or liability in connection with the administration, marketing or trading of the Product. There is no assurance that investment products based on these Indices will accurately track index performance or provide positive investment returns. S&P Dow Jones Indices LLC is not an investment advisor. Inclusion of a security within an index is not a recommendation by S&P Dow Jones Indices to buy, sell, or hold such security, nor is it considered to be investment advice.

The Nasdaq-100[®], Nasdaq-100[®] Index and Nasdaq[®] are trademarks of the Nasdaq Stock Market Inc. (which with its affiliates are the "Corporations") and are licensed for use by North American. The Product(s) have not been passed on by the Corporations as to their legality or suitability. The North American Charter Plus 10 is not issued, endorsed, sold or promoted by the Corporations. THE CORPORATIONS MAKE NO WARRANTIES AND BEAR NO LIABILITY WITH RESPECT TO THE North American Charter Plus 10.



Annuity

4350 Westown Parkway
West Des Moines, IA 50266
www.NorthAmericanCompany.com

Not FDIC/NCUA Insured	Not A Deposit Of A Bank	Not Bank Guaranteed
May Lose Value	Not Insured By Any Federal Government Agency	