### Securing Your Future

## American Classic Fixed Deferred Annuity



**American Life** 

### **American Classic**

For individuals looking for a simple and secure way to manage their money into retirement, American Life offers the American Classic, a Fixed Deferred Annuity with a Multi-Year Rate Guarantee (MYGA).

The American Classic provides a low-risk and predictable return that is insulated from economic volatility.



# What Makes Us Different?

The American Classic is the first and only annuity that provides both peace of mind and a Loyalty Bonus, a reward for not making withdrawals during the term. Keeping the full value in your policy for the entire term saves us money, and we pass that savings on to you.

Other annuities entice customers to sacrifice prudent liquidity features for unplanned future events in exchange for increased yields. At American Life, we believe it is unfair to force you to make this choice at policy origination.



# How Does the American Classic Work?

When you enter into a contract with American Life, you pay an upfront initial premium. In return, American Life grows that initial premium at a fixed, competitively high interest rate for a guaranteed number of years. This provides you with safe, stable and guaranteed returns.

The interest earned is tax-deferred during the term, meaning you don't pay income taxes until you make a withdrawal. This lets your account grow at its full potential.

At the end of the guarantee period, you can choose to either withdraw your initial premium along with your guaranteed return or roll your account into a new product.



# The Options and Flexibility You Deserve

- You may withdraw up to 10% each year without a penalty.\*
- We provide free withdrawals for customers meeting their IRS-mandated Required Minimum Distribution (RMD)\* and a Guaranteed Death Benefit that allows a full account withdrawal without surrender charges in the event of a policyholder's death.
- American Classic offers innovative features like a Loyalty Bonus that rewards you for helping keep our costs low by not using liquidity during the guarantee period.

<sup>\*</sup> Not available until beginning of second contract year. Withdrawals of interest prior to age 59 ½ may be subject to a 10% Federal income tax penalty. Withdrawals in excess of the 10% free withdrawal may be subject to contract surrender charges (see contract for details).

# Benefits of an American Life Fixed Deferred Annuity

#### **Low Risk**

Our interest rate is fixed for the guarantee period and won't change with economic volatility.

#### **Predictable**

Our customers know exactly how much investment return to expect.

#### **Loyalty Bonus**

Customers are rewarded for not making any withdrawals during the term.

#### Secure

American Life is secure, highly rated (A.M. Best B++), and backed by financially-sound business partners.

#### Tax-Deferred

Money can grow at its full potential since customers don't pay income taxes until they make a withdrawal.

#### **Guaranteed Death Benefit**

If a customer dies during the term of the policy, the account value may be withdrawn with no surrender charges.



## We Are the Future of **Planning for Tomorrow**

### **About American Life**

Founded in 1960 and reimagined in 2018, American Life has been providing financially stable insurance products to customers for almost 60 years.

American Life is committed to providing best-in-class life and annuity products. We combine industry best practices with forward-thinking technology to deliver market-leading products and a seamless customer experience.

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# Life & Annuities Reimagined

We combine the industry's best practices with forward-thinking technology to deliver market-leading products and a seamless customer experience.



### **American Classic Information**

This MYGA contract is a single premium deferred annuity with fixed interest rate guaranteed periods and matching surrender charge schedules. It offers a 30-day window after the conclusion of the guarantee period for contract owners to determine, without cost, whether they will renew their contract, complete a full or partial surrender, or transition to a full or partial contract annuitization.

#### **QUALIFICATION TYPES**

Non-Qualified; Trusts; IRA - Traditional, Roth, SEP; 401k, 403b as rollovers (no 501c3 or 401a)

#### **ISSUE AGES**

0 - 90, based on Annuitant's issue age

Issue Age Limits apply to all Owners and Annuitants; i.e. the oldest owner/annuitant cannot be older than the maximum issue age and the youngest owner/annuitant cannot be younger than the minimum issue age.

#### **OWNERSHIP**

Single – If Qualified or a Roth, owner and annuitant must be the same; Annuitant must be a natural person.

Joint

- Owners and annuitants must be the same unless the contract is owned by a non-natural person;
- Each owner must be listed as the other's sole primary beneficiary;
- Joint owners/annuitants must be spouses.

#### SPOUSAL CONTINUATION

Spousal continuance is available one time per contract.

#### **MATURITY DATE**

First Contract Anniversary after oldest Annuitant's 100th birthday.

#### **END OF GUARANTEE PERIOD ELECTIONS**

American Life will notify Contract Owners 30 days prior to the end of the Interest Rate Guaranteed Period regarding the following renewal choices:

- · Continue contract for the same guarantee period at the declared renewal rate; or
- Continue contract for another guarantee period made available at the time of renewal, but not to extend beyond the maturity date indicated on the Contract Schedule page; or
- Continue contract with a one-year rate period at the one-year interest rate made available at the time, but not lower than the Contract Minimum Guaranteed Rate indicated on the Contract Schedule page with no MVA; or
- Take a partial withdrawal incurring no surrender charges or MVA, then apply the remaining contract value to any guarantee period that is made available (that can be different than the preceding guarantee period); or
- Apply the full or partial contract cash value toward a lifetime or shorter duration of at least 5 years, with a settlement (income)
  option as indicated in the Settlement Options, without incurring surrender charges or MVA; or
- · Completely withdraw the cash value and surrender Contract without incurring surrender charges or MVA.

#### **SINGLE PREMIUMS**

Minimum Initial - \$1,000 Premiums larger than \$1,000,000 may receive additional review by American Life. Subsequent Premiums are not allowed; if multiple transfers are expected, notify American Life to hold for last-to-issue.

#### **INTEREST CREDITING - FIXED ACCOUNT**

Refer to the current Rate Sheet at www.American-Life.com for current interest crediting rates.

#### **GUARANTEED MINIMUM INTEREST RATE**

1.00%

#### **ENHANCED INTEREST CREDIT**

At the end of the current guarantee period, if the contract hasn't terminated and no withdrawals have taken place other than RMDs, an interest bonus percent will be credited based on the ending cash value and added to the contract cash value. The interest bonus is declared at the issue date and shown on the Contract Schedule page. If the contract terminates (including death) prior to end of the guarantee period, no interest bonus is added.

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#### AMERICAN CLASSIC INFORMATION CONTINUED

#### **CONTRACT VALUE**

Equal to Premium plus Interest Credits less Withdrawals.

#### **SURRENDER VALUE**

Amount available on Full Surrender of the Contract, which is equal to Contract Value less Surrender Charge less MVA (if applicable). Surrender Charge is calculated by multiplying the applicable Surrender Charge Percentage, times the Contract Value less any Free Withdrawal Amount.

#### **GUARANTEED MINIMUM SURRENDER VALUE**

The Surrender Value will never be less than the Minimum Surrender Value. It is equal to 87.5% of premiums, less withdrawals, accumulated at a rate between 1-3%, guaranteed for the life of the contract. See contract for current rate.

#### SURRENDER CHARGE SCHEDULE

**Initial 5-year Contract Term** 

9, 8, 7, 6, 5, 0% for 30-day window at end of Guarantee Period Renewal Years, 5-year Contract Term

5, 5, 5, 5, 5, 0% for 30-day window at end of Guarantee Period

Initial 3-year Contract Term

9, 8, 7, 0% for 30-day window at end of Guarantee Period

Renewal Years, 3-year Contract Term

5, 5, 5, 0% for 30-day window at end of Guarantee Period

#### **PENALTY FREE WITHDRAWALS**

Year 1: not available

Years 2+: up to 10% of the Contract Value as of the last contract anniversary.

Starting in the 2nd year of the contract, the Owner may withdraw up to 10% of the contract value as of the prior anniversary, or take Required Minimum Distributions (for qualified contracts), whichever is greater, without incurring fees. To activate this, however, there can be no withdrawals other than RMDs during the first contract year.

RMDs: any RMD taken in Year 1 will be assessed a surrender penalty and commission chargeback.

#### INTEREST ONLY WITHDRAWALS

Interest-only withdrawals are available only after the first year. The client may choose: 1) the first check to include all Year 1 interest; or 2) elect only to take interest earned going forward and keep Year 1 interest accruing in the account.

#### **REQUIRED MINIMUM DISTRIBUTIONS**

(RMDs) For Owners who are taking Required Minimum Distributions from IRAs, the annual RMD for the current year should be taken prior to qualified funds transfer to American Life. Any RMD in Year 1 is subject to surrender charge, MVA, and commission chargeback.

#### MARKET VALUE ADJUSTMENT (MVA)

Where applicable, MVA is applied on any withdrawals / full surrender in excess of the penalty free or RMD amount during the surrender period. In general, if interest rates (as measured by the index) have increased or have decreased by less than 0.25% (0% in states with no offset), an additional amount is deducted from the withdrawal. Conversely, if rates have fallen by 0.25% or more, an amount will be added to the withdrawal. See the contract for the MVA calculation.

#### **DEATH BENEFIT**

Contract Surrender Value including MVA paid to the Beneficiary(ies) upon the Owner's death. However, please see Enhanced Benefit Rider, ICC18-MYGADBR 001, for details on payment of full Contract Value upon death.

Spousal Beneficiaries may elect to continue the contract.

Death benefit paid on "last to die" for Joint Owned contracts.

#### **CHARGEBACK EVENTS**

Months 1-6: 100% chargeback upon withdrawal (incl RMDs), surrender, or death

Months 7-12: 50% chargeback upon withdrawal (incl RMDs), surrender, or death

#### VARIABLE PRODUCT REPLACEMENT

If a variable product is being replaced in the state of Arkansas, Iowa, Tennessee, Utah, or Vermont, the agent must attach a copy of the Variable Product Replacement 1038 VARRPL form.

#### **ANNUITY PURCHASE SUITABILITY**

All Agents are expected to follow annuity sales best practices and submit our deferred annuity suitability form 1029 ANNSUIT 001. Annuity applications must be accompanied by a fully completed deferred annuity suitability form.

#### 5-YEAR MYGA AGENT COMPENSATION - STREET LEVEL

Issue Ages: 0-80 - E-App 2.50%; Paper 2.25% Issue Ages: 81-90 - E-App 1.50%; Paper 1.25%

#### 3-YEAR MYGA AGENT COMPENSATION - STREET LEVEL

Issue Ages: 0-80 - E-App 1.50%; Paper 1.25% Issue Ages: 81-90 - E-App 1.00%; Paper 0.75%

#### **EARLY ANNUITIZATION**

No Surrender Charge will be applied to a withdrawal or surrender that is applied to an Annuitization with a payout of at least 5 years. MVA will still apply.